CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION Year Ended June 30, 2021

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Arrowhead Economic Opportunity Agency

## **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Arrowhead Economic Opportunity Agency (a nonprofit organization) and subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We did not audit the financial statements of the Ivy Manor Limited Partnership, a subsidiary, which statements reflect total assets of \$6,943,051, as of December 31, 2020, and total support and revenues of \$248,255, for the year then ended. Those statements were audited by other auditors, whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the Ivy Manor Limited Partnership, is based solely on the report of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. The financial statements of the Ivy Manor Limited Partnership were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair

presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, based on our audit and the report of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Arrowhead Economic Opportunity Agency and subsidiaries as of June 30, 2021, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Emphasis of Matter

As discussed in Note 1 to the financial statements, the Organization adopted new accounting guidance Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). Our opinion is not modified with respect to this matter.

#### Other Matters

## Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 8, 2021 on our consideration of Arrowhead Economic Opportunity Agency and subsidiaries' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion

on the effectiveness of Arrowhead Economic Opportunity Agency and subsidiaries' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Arrowhead Economic Opportunity Agency and subsidiaries internal control over financial reporting and compliance.

Virginia, Minnesota December 8, 2021

Walter Giray + Helne LLC



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION June 30, 2021

#### **ASSETS**

| CURRENT ASSETS                         |                      |
|--|----------------------|
| Cash                                   | \$ 8,970,604         |
| Grants receivable                      | 3,478,294            |
| Other receivables                      | 991,939              |
| Inventory                              | 280,113              |
| Prepaid expense                        | 349,379              |
| Other current assets                   | 94,922               |
| TOTAL CURRENT ASSETS                   | 14,165,251           |
| LOANS RECEIVABLE                       | 5,017,511            |
| PROPERTY AND EQUIPMENT (NET)           | 13,285,481           |
| DEFERRED COMPENSATION INVESTMENT       | 110,051              |
| TOTAL ASSETS                           | <u>\$ 32,578,294</u> |
| LIABILITIES AND NET ASSETS             |                      |
| CURRENT LIABILITIES                    |                      |
| Current portion, long-term debt        | \$ 259,437           |
| Accounts payable                       | 1,067,415            |
| Accrued paid leave                     | 1,522,402            |
| Unearned revenue                       | 1,457,214            |
| TOTAL CURRENT LIABILITIES              | 4,306,468            |
| LONG-TERM LIABILITIES                  |                      |
| Deferred revenue - loans               | 5,017,511            |
| Deferred compensation                  | 110,051              |
| Long-term debt, net of current portion | 3,464,128            |
| TOTAL LONG-TERM LIABILITIES            | <u>8,591,690</u>     |
| TOTAL LIABILITIES                      | 12,898,158           |
| NET ASSETS                             |                      |
| Without donor restrictions             |                      |
| Controlling interest                   |                      |
| Undesignated                           | 2,954,672            |
| Designated for programs                | 12,064,542           |
| Non-controlling interest               |                      |
| Undesignated                           | 4,617,350            |
| With donor restrictions                | 43,572               |
| TOTAL NET ASSETS                       | <u>19,680,136</u>    |
| TOTAL LIABILITIES AND NET ASSETS       | <u>\$ 32,578,294</u> |

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF ACTIVITIES Year Ended June 30, 2021

## **NET ASSETS WITHOUT DONOR RESTRICTIONS**

| SUPPORT AND REVENUES   |  |
|--|--|
| Federal grants Direct Flow through State grants Program income and other | \$ 4,382,652<br>9,008,538<br>12,301,810<br>9,276,254 |
| TOTAL SUPPORT AND REVENUES   | 34,969,254   |
| EXPENSES Program services Supporting services Management and general     | 28,040,924<br>7,439,936                              |
| Fundraising  | 18,122   |
| TOTAL EXPENSES   | 35,498,982   |
| Loss on disposal of fixed assets   | 53,863   |
| TOTAL EXPENSES AND LOSSES  | 35,552,845   |
| CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS                          | (583,591)  |
| NET ASSETS AT BEGINNING OF YEAR  | 20,263,727   |
| NET ASSETS AT END OF YEAR  | <u>\$ 19.680.136</u>                                 |

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2021

|                               | Program<br>Services | Management and General | •         |               |
|-------------------------------|---------------------|------------------------|-----------|---------------|
| Personnel                     |                     |                        |           |               |
| Salaries and wages            | \$ 9,945,919        | \$ 3,666,700           | \$ -      | \$ 13,612,619 |
| Pension                       | 392,633             | 184,805                | -         | 577,438       |
| Other benefits                | 3,013,745           | 1,290,340              | -         | 4,304,085     |
| Payroll taxes                 | 776,832             | 289,932                | -         | 1,066,764     |
| Professional services         | 117,653             | 151,603                | -         | 269,256       |
| Advertising                   | 10,488              | 358,232                | -         | 368,720       |
| Office expenses               | 567,494             | 473,813                | 10        | 1,041,317     |
| Information technology        | 406,840             | 213,121                | -         | 619,961       |
| Occupancy                     | 1,139,934           | 370,714                | -         | 1,510,648     |
| Travel                        | 901,398             | 55,619                 | -         | 957,017       |
| Conferences and meetings      | 16,645              | 13,806                 | -         | 30,451        |
| Insurance                     | 346,670             | 7,104                  | -         | 353,774       |
| Repairs and maintenance       | 1,331,348           | 30,338                 | _         | 1,361,686     |
| Client services               | 6,765,637           | 42,232                 | 18,112    | 6,825,981     |
| Interest expense              | 12,247              | 11,122                 | -         | 23,369        |
| Miscellaneous                 | 406,955             | 106,785                | _         | 513,740       |
| Depreciation and amortization | 1,888,486           | 173,670                |           | 2,062,156     |
| TOTAL EXPENSES                | \$ 28,040,924       | \$ 7,439,936           | \$ 18,122 | \$ 35,498,982 |

# CONSOLIDATED STATEMENT OF CASH FLOWS Year Ended June 30, 2021

| CASH FLOWS FROM OPERATING ACTIVITIES                       |    |             |
|--|----|-------------|
| Change in consolidated net assets                          | \$ | (583,591)   |
| Adjustments to reconcile change in consolidated net assets |    |             |
| to net cash provided by operating activities:              |    |             |
| Depreciation   |    | 2,050,296   |
| Amortization   |    | 212         |
| Loss on disposal of fixed assets                           |    | 53,863      |
| (Increase) decrease in:                                    |    |             |
| Grants receivable  |    | 1,762,026   |
| Other receivables  |    | (426,834)   |
| Inventory  |    | 13,148      |
| Prepaid expense  |    | (68,248)    |
| Other current assets                                       |    | 8,360       |
| Increase (decrease) in:                                    |    |             |
| Accounts payable   |    | 496,872     |
| Accrued paid leave   |    | 198,064     |
| Unearned revenue   |    | (1,194,467) |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES           | -  | 2,309,701   |
| CASH FLOWS FROM INVESTING ACTIVITIES                       |    |             |
| Purchase of property and equipment                         |    | (1,447,329) |
| CASH FLOWS FROM FINANCING ACTIVITIES                       |    |             |
| Proceeds from long-term debt                               |    | 64,000      |
| Repayments of long-term debt                               |    | (45,909)    |
| NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES           |    | 18,091      |
| NET CHANGE IN CASH   |    | 880,463     |
| CASH AT BEGINNING OF YEAR                                  |    | 8,090,141   |
| CASH AT END OF YEAR  | \$ | 8.970.604   |
|  |    |             |
| SUPPLEMENTAL DISCLOSURES                                   |    |             |
| Interest paid  | \$ | 23,121      |

The accompanying notes are an integral part of these financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

A summary of the Arrowhead Economic Opportunity Agency and its subsidiaries significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows.

## **Nature of Activities**

Arrowhead Economic Opportunity Agency receives and administers various federal, state and county grants throughout the Arrowhead Region of Minnesota, with the purpose of attacking the causes of poverty and unemployment with maximum participation of low-income residents.

AEOA Eveleth Limited Partnership, a Minnesota limited partnership, was formed for the purpose of providing affordable housing and acquiring, rehabilitating, and operating a rental housing complex located in Eveleth, Minnesota utilizing housing tax credits.

The AEOA Foyer Limited Partnership, a Minnesota partnership, was formed to construct property for the purpose of providing housing for area homeless youth.

The Ivy Manor Limited Partnership, a Minnesota limited partnership, was formed for the purpose of providing affordable housing and acquiring, rehabilitating, and operating a rental housing complex located in Virginia, Minnesota utilizing housing tax credits.

## **Basis of Consolidation**

The consolidated financial statements include the accounts and activities of Arrowhead Economic Opportunity Agency, AEOA Eveleth Limited Partnership (the Eveleth Partnership), AEOA Foyer Limited Partnership (the Foyer Partnership), and Ivy Manor Limited Partnership (Ivy Manor Partnership) collectively referred to herein as the "Agency".

Arrowhead Economic Opportunity Agency owns 100% interest and exercises control in the Eveleth Partnership which owns and operates a rental housing complex.

AEOA owns a .01% general partner interest and 99.99% limited interest in the Foyer Partnership which owns and operates the youth foyer property.

AEOA also owns a .01% general partner interest and exercises control in the Ivy Manor Partnership which owns and operates a rental housing complex.

All significant intercompany accounts and transactions have been eliminated.

#### **Basis of Accounting and Presentation**

The financial statements of Arrowhead Economic Opportunity Agency have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles, and reflect all significant receivables, payables, and other liabilities.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Classification of Net Assets**

The Agency reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for specific programs.

Net assets with donor restrictions are subject to donor-imposed or other legal restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, such as those that the donor stipulates that resources be maintained in perpetuity.

## **Fund Accounting**

The accounts of the Agency are maintained in accordance with the principles of fund accounting. Under fund accounting, resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purpose. Separate accounts are maintained for each fund; however, in the accompanying financial statements, the funds have been combined.

#### Cash

For the purpose of the statement of cash flows, cash is defined as cash on hand, demand deposits, savings, and short-term investments purchased with a maturity of three months or less.

## **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Grants and Other Receivables**

Grants and other receivables consist of grant funds and other funding source receivables. The Agency determines the allowance for doubtful accounts by identifying troubled accounts, considering the grantor or other funding source's financial condition and current economic conditions, and using historical experience applied to an aging of grants and other receivables. The Agency believes all grants receivable will be fully collected.

### **Property and Equipment**

Property and equipment purchased by the Agency in excess of \$5,000 are capitalized and depreciated over their useful lives. Property and equipment are valued at cost or if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method. Total depreciation expense for the year ended June 30, 2021 was \$2,050,296.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The property and equipment acquired with grant award funds is owned by Arrowhead Economic Opportunity Agency while used in the programs for which they were purchased or in other future authorized programs. However, the various funding sources have a reversionary interest in the property and equipment purchased with grant funds. The disposition of this property and equipment, as well as the ownership of any proceeds therefrom, is subject to funding source regulations.

### Inventory

Inventory is comprised of Arrowhead Transit Program parts and central supplies, Weatherization Program supplies, Senior Dining Program supplies, and the Internal Service Fund fuel and supplies, and is stated at the lower of cost (first-in, first-out) or market. Inventory also includes houses and lots purchased by the Agency for rehabilitation and resale. The houses and lots are valued at the lower of specific acquisition and carrying costs or market. All other purchases of materials and supplies are charged to expense at the time of purchase.

## **Loans Receivable**

The Agency provides deferred and low-interest loans to eligible participants in its Housing programs. The loans are evidenced by signed agreements, have varying due dates, and are stated at the unpaid principal balances.

## **Deferred Compensation Investment**

The deferred compensation account investments are valued using market quotations or prices obtained from independent pricing sources.

## **Revenue Recognition**

Contributions and Grants

Contributions are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution contains a condition when both of the following are present:

- An explicit identifying of a barrier, that is more trivial, that must be overcome before the revenue can be earned and recognized
- An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met

Conditional contributions are recognized when the barrier(s) to entitlement are overcome. Unconditional contributions are recognized as revenue when received. Unconditional contributions or conditional contributions in which the conditions have been substantially met or explicitly waived by the donor are recorded as support with or without donor restrictions, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (CONTINUED)

Grants are either recorded as contributions or exchange transactions based on criteria contained in the grant award:

- Grant awards that are contributions are evaluated for conditions and recognized as revenue when conditions in the award are satisfied. Unconditional awards are recognized as revenue when the award is received. Amounts received in which conditions have not been met are reflected as grant funds received in advance.
- Grant awards that are exchange transactions are those in which the resource provider or grantor receives a commensurate value in exchange for goods or services transferred. Revenue is recognized when control of the promised goods or services is transferred to the customer (grantor) in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Amounts received in excess of recognized revenue are reflected as a contract liability.

## Program Income

Revenue is recognized as the performance obligations are satisfied. Performance obligations are determined based on the nature of the services provided by the Organization. Revenue for performance obligations satisfied over time is recognized based on the service period of the contract. The Organization measures the performance obligation from these particular services from the beginning of the performance period to the completion of services provided. Revenue for performance obligations satisfied at a point in time is recognized when goods or services are provided, and the Organization does not believe they are required to provide additional goods or services to the client.

Program income is earned as a direct result of the activities funded under a grant and is recognized as revenue over time, in the year services are provided. Program income must be used for the purposes and under the conditions of the Federal award.

## Affordable Housing

The Organization participates in a program funded through Minnesota Housing Finance Agency (MHFA) to assist homeowners in the purchase of a home when there is an existing affordability gap. The gap financing is required to be paid back to the Organization, and this expected revenue is deferred until payment occurs. Minnesota Urban and Rural Homesteading (MURL) program income reflects the price determined by the original contract between the Organization and the homeowner and is annualized based on 25% of the homeowner's income.

The Organization sells prebuilt and pre-purchased homes to clients. Revenue is recognized at a point in time, when the home closing takes place. The price of the home depends on the cost of the supplies or specifications of the house as well as comparable houses in the area.

#### Rental Income

Rental income is recognized as revenue in the year rental space is provided.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Donated Services**

The Agency receives a significant amount of donated services from unpaid volunteers who assist in its grant programs. No amounts have been recognized in the statement of activities because the criteria for recognition have not been satisfied.

#### **Income Taxes**

Arrowhead Economic Opportunity Agency is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and similar Minnesota laws. The Agency has also been classified as an entity that is not a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code. There was no unrelated business income for the year ended June 30, 2021.

## **Advertising**

The Agency uses advertising to promote its programs among the audiences it serves. Advertising costs are expensed as incurred. Advertising expense for the year ended June 30, 2021 was \$368,720. This amount was funded, in portion, by grants specifically for this purpose.

#### **Cost Allocation**

Joint costs are allocated to benefiting programs using various allocation methods, depending on the type of joint cost being allocated. Joint costs are those costs incurred for the common benefit of all the Agency's programs, which cannot be readily identified with a final cost objective. Cost allocation methods are as follows:

#### Personnel

Agency administrative and financial personnel (executive director, assistant director, fiscal director, financial assistants, etc.) record the time they spend working on specific programs and general agency matters on their time sheets. The time specifically identifiable to a particular program is charged to that program. The time spent on general agency matters is charged to the Community Service Block Grant or the Minnesota Community Action Grant.

## **Space Cost**

Space cost is allocated to benefiting programs based on the square footage of space occupied by program personnel. The space costs for administrative and financial personnel are allocated to benefiting programs based on the activity reports of the administrative and financial personnel.

#### Other Joint Costs

Other joint costs are charged to agency programs based on the amounts used by each program and other appropriate methodology.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Functional Expense Allocation**

The Agency allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program or support services are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by various statistical bases. Allocation methods comply with the requirements and limitations of the underlying grants.

## **Change in Accounting Policy**

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). The amendments in this ASU, along with numerous clarifications and modifications, require an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Agency adopted this guidance as of July 1, 2020 and applied Topic 606 on a modified retrospective basis. Analysis of various provisions of this standard resulted in no significant changes in the way the Agency recognizes revenue and therefore, there was no change in opening balances of net assets and no prior period results were restated. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

#### **NOTE 2 - INVENTORY**

A summary of inventory is as follows:

| Transit parts and supplies Weatherization supplies Senior Dining supplies | \$       | 170,905<br>24,558<br>21,536 |
|---|----------|-----------------------------|
| Internal Service Fund fuel and supplies                                   | <u> </u> | 63,114<br>280,113           |

#### **NOTE 3 - PROPERTY AND EQUIPMENT**

A summary of property and equipment is as follows:

| \$<br>108,203    |
|------------------|
| 22,034,309       |
| 12,287,801       |
| <br>2,146,708    |
| 36,577,021       |
| <br>(23,291,540) |
| \$<br>13,285,481 |
| \$<br>           |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

#### **NOTE 4 - DEFERRED COMPENSATION**

Arrowhead Economic Opportunity Agency, Inc. entered into an investment contract with Mutual of America Life Insurance Company who maintains an account for the Organization whereby deferred compensation contributions are invested as follows:

1. The Mutual of America Interest Accumulation Fund represents the portion of the account invested in the Insurance Company's general account. Under the group annuity insurance contract that supports this product, participants may ordinarily direct permitted withdrawal or transfers of all or a portion of their account balance at contract value within reasonable timeframes. Contract value represents deposits made to the contract, plus earnings at guaranteed crediting rates, less withdrawals and fees. Contract value is also often referred to as "book value". The contract is effected directly between the plan sponsor (or their trustee) and Mutual of America Life Insurance Company. The repayment of principal and interest credited to participants is a financial obligation of Mutual of America Life Insurance Company.

The concept of a value other than contract value does not apply to this insurance company issued general account even upon a discontinuance of the contract in which case contract value would be paid no later than 60 days from the date the sponsor provides notice to discontinue. This contract's operation is different than many other group annuity products in the market by virtue of the fact that a fair value adjustment does not apply upon a discontinuance. There are not any specific securities in the general account that back the liabilities of this annuity contract and it would be inappropriate to look to the market value of the securities within the insurer's general account to determine a fair value. The Plan owns a promise to pay interest at crediting rates which are announced in advance and guaranteed for a specified period of time as outlined in the group annuity contract. This product is not a traditional GIC and therefore there are not any known cash flows that could be discounted. As a result, the fair value amount shown is equal to the contract value.

There are not any events that allow the issuer to terminate the contract and which require the plan sponsor to settle at an amount different than contract value.

When establishing interest crediting rates for this product, Mutual of America Life Insurance Company considers many factors. The minimum crediting rate under the contract is at least equal to the minimum rate required by applicable state law or will be set pursuant to the NAIC standard non-forfeiture law which cannot be less than 1.00%.

Average Yield Earned by Plan 1.00%

Average Yield Credited To Participants 1.00%

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 4 - DEFERRED COMPENSATION (CONTINUED)

2. Forty other investment choices represent the portion of the account invested in the underlying funds of the Pooled Separate Account No. 2.

Funds (such as separate accounts) that have more than one investor are referred to as pooled or commingled investment vehicles. An investor's interest in such investment vehicles is expressed as an accumulation unit with a value per unit that is the result of the accumulated fair values of the underlying investments.

Separate Account No. 2 investments consist solely of investments in mutual funds registered with the Securities and Exchange Commission and are carried at the net asset value at which the mutual fund shares are actively traded. Mutual of America determines accumulation values for the funds as of the close of business on each valuation day (generally at the close of the New York stock exchange). The value of the participant portion of Mutual of America's Separate Account is determined by multiplying the number of accumulation units credited in each fund of the Separate Account by the accumulation unit value of that fund at the end of the valuation day.

## **NOTE 5 - FAIR VALUE MEASUREMENTS**

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the plan has the ability to access.

- Level 2 Inputs to the valuation methodology include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 5 - FAIR VALUE MEASUREMENTS (CONTINUED)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

See Note 4 for a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2021.

The following tables set forth by level, within the fair value hierarchy, the Agency's assets at fair value as of June 30, 2021:

|                               | Assets at Fair Value as of June 30, 2021 |            |    |         |              |    |         |
|-------------------------------|--|------------|----|---------|--------------|----|---------|
|                               | Leve                                     | <u>l 1</u> | L  | _evel 2 | <br>_evel 3  |    | Total   |
| Investment Contract with      |  |            |    |         |              |    |         |
| Mutual of America Life        |  |            |    |         |              |    |         |
| Insurance Company             |  |            |    |         |              |    |         |
| General Account               |  |            |    |         |              |    |         |
| Mutual of America             |  |            |    |         |              |    |         |
| Interest Accumulation         | \$                                       | -          | \$ | -       | \$<br>10,425 | \$ | 10,425  |
| Pooled Separate Account No. 2 |  |            |    |         |              |    |         |
| Mutual Funds                  |  |            |    | 99,626  | <br><u> </u> |    | 99,626  |
| Total Assets at Fair Value    | \$                                       |            | \$ | 99,626  | \$<br>10,425 | \$ | 110,051 |

### **Level 3 Gains and Losses**

The following table sets forth a summary of changes in the fair value of the Agency's Level 3 assets for the years ended June 30, 2021:

|  | Level 3 Assets                |  |  |
|--|-------------------------------|--|--|
|  | Mutual of America             |  |  |
|  | Interest Accumulation         |  |  |
| Balance, beginning of year<br>Contributions<br>Deductions<br>Interest credited | \$ 9,397<br>930<br>443<br>541 |  |  |
| Balance, end of year   | <u>\$ 10,425</u>              |  |  |

The Agency's policy is to recognize transfers into and out of Level 3 as of the date of the event or change in circumstances that caused the transfer, usually for allocation changes.

The following table represents the Agency's Level 3 financial instruments, the valuation techniques used to measure the fair value of those financial instruments as of June 30, 2021, and the significant unobservable inputs and the ranges of values for those inputs.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# NOTE 5 - FAIR VALUE MEASUREMENTS (CONTINUED)

| Instrument               | Fair Value<br>as of<br>6/30/21 | Principal<br>Valuation<br>Technique | Inputs                                      | Unobservable | Range of<br>Significant<br>Input Values   |
|--------------------------|--------------------------------|-------------------------------------|---|--------------|---|
| Interest<br>Accumulation | \$ 10,425                      | Fair Value =<br>Contract Value      | Earnings at<br>Guaranteed<br>Crediting Rate | Unobservable | Gross Guaranteed Crediting Rate must be greater than or equal to the contractual minimum crediting rate |

## **NOTE 6 - UNEARNED REVENUE**

The Agency records grant awards as unearned revenue until related services are performed, at which time they are recognized as revenue. A summary of the unearned revenue follows:

| Food Shelf Faim West Central Tech Connect Project Blandin Adult Scholarship Enbridge YouthBuild Workshop Partners in Caring CDBG COVID Single Family Rehab Aitkin County Diversionary Work Program FHPAP KOOTASCA MN Adult Basic Education Small Cities Silver Bay Small Cities Two Harbors Small Cities Lake County/Finland Lake County HRA Home Energy Improvement Arrowhead Transit Commissioner's Reserve MHFA HECAT Youth Support Services DEED HUD Lake/Cook Counties Child Care & Adult Care Food Program Fluoride Varnish Cook County Volunteer Fair Groceries to Go Hearth Connection LT Homeless Project NE MN HOME Consortium Essentia Agreements Power of Produce Hunger Solutions Rutabaga Miscellaneous Projects Ivy Manor Limited Partnership | \$<br>224,294<br>1,100<br>42,247<br>52,782<br>10,000<br>1,422<br>571<br>1,995<br>3,246<br>20,402<br>18,554<br>39,806<br>800<br>63,329<br>903,139<br>11,758<br>3,324<br>67<br>566<br>658<br>13,475<br>500<br>1,580<br>10,906<br>3,291<br>6,320<br>4,381<br>1,037<br>7,967<br>7,697 |
|--|---|
| Unearned revenue, end of year  | \$<br><u>1,457,214</u>  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

### NOTE 7 - LOANS RECEIVABLE AND DEFERRED REVENUE - LOANS

Arrowhead Economic Opportunity Agency has received funds from various sources to process and disburse loans to eligible participants as determined by the grants. In accordance with grant agreements, loans are expensed to the grant award when disbursed. The Agency records the loans receivable as an asset and deferred revenue - loans as a liability on the balance sheet. Any loan repayments are recorded as revenue in the period received and corresponding entries are made to reduce the asset and liability. Interest payments are recorded as revenue in the period received. The funds received from the loan repayments are used to make other loans to eligible participants.

The loans receivable balances and the programs they relate to at June 30, 2021 are as follows:

| Arrowhead Economic Opportunity Agency received a Community Development Block Grant to make low interest loans to eligible low and moderate income persons for housing rehabilitation in St. Louis County (Fund 1180).           | \$ 3,564,836 |
|---|--------------|
| Arrowhead Economic Opportunity Agency contracted with<br>the City of Gilbert to administer low interest loans to<br>individuals and businesses for housing and commercial<br>rehabilitation in the City of Gilbert (Fund 4000). | 16,015       |
| Arrowhead Economic Opportunity Agency received a grant  |              |

Arrowhead Economic Opportunity Agency received a grant from the State of Minnesota Department of Energy and Economic Development Community Development Division to make low interest loans for housing rehabilitation to eligible recipients in single family dwellings in Northern St. Louis County (Fund 4300).

Arrowhead Economic Opportunity Agency received a grant from the Lake County Housing and Redevelopment Authority and Greater Minnesota Housing Fund to make low interest loans for housing rehabilitation to eligible recipients in single family dwellings in Lake County (Fund 4342).

Arrowhead Economic Opportunity Agency received a grant from the Lake County Housing and Redevelopment Authority to make low interest loans for housing rehabilitation to eligible recipients in single family dwellings in Lake County (Funds 4350 and 4352).

Arrowhead Economic Opportunity Agency is administrating a program for the Minnesota Housing Finance Agency to provide interim construction/rehabilitation loans, grants and deferred loans for single family residential properties of low and moderate income persons and families (Fund 4620).

91,013

16,608

147,831

62,405

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# NOTE 7 - LOANS RECEIVABLE AND DEFERRED REVENUE - LOANS (CONTINUED)

| Arrowhead Economic Opportunity Agency received a grant from the Greater Minnesota Housing Fund to make low interest loans for housing rehabilitation to single family dwellings owned by low and moderate income households in the St. Louis, Lake, and Cook counties (Fund 4630).            | \$ 80,000           |
|---|---------------------|
| Arrowhead Economic Opportunity Agency is administrating a loan program for the Minnesota Housing Finance Agency to provide aid in the financing of the acquisition, construction and/or rehabilitation of dwelling units for persons of low and moderate income (Fund 4680).                  | 15,000              |
| Arrowhead Economic Opportunity Agency contracted with<br>the City of Hibbing to administer low interest loans to<br>individuals for housing rehabilitation in the City of Hibbing<br>(Fund 6660).   | 63,051              |
| Arrowhead Economic Opportunity Agency received a Homeownership Assistance Program Grant from St. Louis County to provide education and financial assistance to eligible households seeking to become homeowners in the counties of Cook, Lake, Itasca, Koochiching and St. Louis (Fund 8552). | 290,627             |
| Arrowhead Economic Opportunity Agency received a grant from the United States Department of Agriculture Rural Development to assist homeowners with financing for private household water well systems (Fund 8600).   | 53,416              |
| Arrowhead Economic Opportunity Agency received a grant from the United States Department of Agriculture Rural Development for housing preservation loans (Fund 8802).   | 190,383             |
| Arrowhead Economic Opportunity Agency administers revolving loan programs to make loans to eligible homebuyers (Funds 9600, 9690, and 9800).  | 426,326             |
|   | <u>\$ 5,017,511</u> |
|   |                     |

## **NOTE 8 - ACCRUED PAID LEAVE**

The Agency maintains a savings and a checking account specifically available for paid leave liability. Arrowhead Economic Opportunity Agency accrues paid leave expense in the period it is earned and records the liability in the Agency's Internal Service Fund. Paid leave earned by the Agency's employees at June 30, 2021 was \$1,522,402.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# **NOTE 9 - LONG-TERM DEBT**

estate mortgage.

| First mortgage payable to the Minnesota Housing Finance Agency (MHFA) under the Affordable Rental Investment Fund (ARIF) Program. The loan plus accrued interest, at 1%, is due on February 22, 2026 and is secured by the Eveleth Partnership's real estate mortgage.                  | \$<br>200,000 |
|---|---------------|
| The MHFA regulatory agreement places restrictions on the operation of the Eveleth Limited Partnership, which include among others, the following:  Rental rates must be approved by lenders.  Tenants must meet certain income limitations to qualify for occupancy in the Partnership. |               |
| <ul> <li>Transfer or sale of the Partnership is subject to lender approval.</li> </ul>  |               |
| First mortgage payable to the Minnesota Housing Finance Agency (MHFA). The loan bears no interest and is due on December 30, 2039 and is secured by the Foyer Partnership's real estate mortgage.   | 1,465,043     |
| Note payable to the Saint Louis County, Minnesota Housing and Redevelopment Authority. The loan bears no interest and is conveyed to the mortgagee forever and is secured by the Foyer Partnership's real estate mortgage.  | 150,000       |
| Note payable to the Northeast Minnesota HOME Consortium. The loan bears no interest and is due on December 31, 2039 and is secured by the Foyer Partnership's real estate mortgage.   | 100,000       |
| Note payable to the Greater Minnesota Housing Fund. The loan bears no interest and is due on December 30, 2039 and is secured by the Foyer Partnership's real estate mortgage.  | 116,886       |
| Note payable to the Federal Home Loan Bank of Des Moines under the Affordable Housing Program Agreement for Rental Project. The loan bears no interest and is no longer enforceable after fifteen years and is secured by the Foyer Partnership's real estate mortgage.                 | 225,000       |
| First mortgage payable to Northern State Bank of Virginia. The loan bears interest at 5.5%, is due on June 1, 2023 and is secured by the Quad Cities Food Shelf Building.   | 128,325       |
| First mortgage payable to Northern State Bank of Virginia. The loan bears interest at 4.5%, is due on September 10, 2025 and is secured by the Aurora Food Shelf Building.  | 62,509        |
| Promissory note payable to the Virginia Public Utilities. The loan bears no interest and is due 240 months after completion of the Conversion Project, due in monthly installments of \$2,411.66 commencing upon completion of the Conversion Project.                                  | 537,802       |
| Mortgage payable to the Minnesota Housing Finance Agency (MHFA). The loan bears no interest and is due on November 29, 2046 and is secured by the Ivy Manor Partnership's real estate mortgage.   | 438,000       |
| Note payable to the Greater Minnesota Housing Fund. The loan bears no interest and is due on November 29, 2046 and is secured by the Ivy Manor Partnership's real   | 200.000       |
|   |               |

300,000

\$ 3,723,565

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# NOTE 9 - LONG-TERM DEBT (CONTINUED)

Maturities of long-term debt are as follows:

| 2022       | \$ | 259,437   |
|------------|----|-----------|
| 2023       | ·  | 156,046   |
| 2024       |    | 31,228    |
| 2025       |    | 31,333    |
| 2026       |    | 82,491    |
| Thereafter |    | 3,163,030 |
|            | \$ | 3.723.565 |

## **NOTE 10 - NET ASSETS**

## **Net Assets Without Donor Restrictions**

The net assets without donor restrictions are Board designated amounts to be used for future and currently active programs. Designated net assets amounted to \$12,064,542 at June 30, 2021. Of this amount, \$1,886,144 was for future programs, with \$10,178,398 designated for programs currently active in the Agency.

## **Net Assets With Donor Restrictions**

At June 30, 2021, the Agency had no net assets with donor restrictions with a time restriction. Net assets with donor restrictions with purpose restrictions are included in the net assets of AEOA. The composition of net assets with donor restrictions is as follows:

|                         | 2021             |
|-------------------------|------------------|
| Senior Services         | \$ 5,507         |
| Meals on Wheels         | 34,127           |
| Senior Dining           | 45               |
| ROCK                    | 25               |
| Head Start              | 235              |
| Employment and Training | 220              |
| Transit                 | 978              |
| Housing                 | 1,940            |
| Energy Assistance       | <u>495</u>       |
| Total                   | <u>\$ 43,572</u> |

## **NOTE 11 - CONSOLIDATIONS**

The change in consolidated net assets is as follows:

|  | Wit                        | thout Donor Restrict        | ions                       | strictions             |                            |  |
|--|----------------------------|-----------------------------|----------------------------|------------------------|----------------------------|--|
|  | Controlling<br>Interest    | Non-controlling<br>Interest | Subtotal                   | ontrolling<br>Interest | Total                      |  |
| Balance, beginning of year<br>Revenues in excess (deficiency) of | \$ 15,291,044              | \$ 4,929,111                | \$ 20,220,155              | \$<br>43,572           | \$ 20,263,727              |  |
| expenses Balance, end of year                                    | (271,830)<br>\$ 15,019,214 | (311,761)<br>\$ 4,617,350   | (583,591)<br>\$ 19,636,564 | \$<br>43,572           | (583,591)<br>\$ 19,680,136 |  |

With Donor

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## **NOTE 12 - PROGRAM SERVICES EXPENSES**

Program services expenses for the year ended June 30, 2021 were as follows:

| <u>Program</u>   | Expense           |
|--|-------------------|
| Aitkin County Diversionary Work Program                            | \$<br>2,871       |
| Aitkin County Volunteer Driver                                     | 65,949            |
| Arrowhead Weatherization   | 506,180           |
| Bill's House   | 20,398            |
| Blandin Adult Scholarship Carlton County Diversionary Work Program | 141,984<br>5,510  |
| Carlton County Rural Rides   | 7,375             |
| Carlton County Volunteer Driver                                    | 96,563            |
| CDBG COVID Food Relief   | 15,000            |
| CDBG Foyer   | 16,305            |
| CDBG Shelter Operations  | 46,259            |
| CDBG Single Family Rehab   | 238,469           |
| Child Care and Adult Food Program                                  | 34,053            |
| Chisago County Volunteer Driver                                    | 5,567             |
| Commoar Auto Garage  | 4,934             |
| Commissioners Reserve Community Support                            | 11,991<br>4,856   |
| Cook County Volunteer Driver                                       | 618               |
| COVID Food Response  | 127,433           |
| COVID Homeless Assistance Program                                  | 363,353           |
| COVID-19 DHS   | 14,410            |
| Emergency CSBG CARES   | 3,643             |
| Department of Revenue Tax Assistance                               | 366               |
| Development Fund   | 47,738            |
| DHS Emergency Shelter Grant  | 82,475            |
| DOE Weatherization   | 694,600           |
| EAP  | 722,518           |
| EAP/WX   | 687,679<br>39,004 |
| EAP/WX Carryover Elder Services Loan Closet                        | 2,531             |
| Emergency Shelter Grant Rehousing                                  | 31,456            |
| Emergency Shelter Operations                                       | 20,318            |
| ESG Rapid Rehousing  | 54,535            |
| Essentia Agreements  | 448               |
| Eveleth LTD Partnership  | 67,885            |
| Faim West Central  | 213               |
| Federal Adult Basic Education                                      | 73,785            |
| Federal Head Start   | 3,310,929         |
| Federal Home Loan Bank Homeownership                               | 6,597             |
| FHPAP FIEX   | 159,874           |
| FHPAP KOOTASCA   | 12,729            |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# NOTE 12 - PROGRAM SERVICES EXPENSES (CONTINUED)

| <u>Program</u>                                 | <u>Expense</u>      |
|--|---------------------|
| FHPAP St. Louis County Fluoride Varnish        | \$<br>64,208<br>275 |
| Food Shelf                                     | 428,593             |
| Foyer Aides                                    | 35,052              |
| Foyer LTD Partnership                          | 195,209             |
| Gilbert Garage Rehab                           | 128,000             |
| GMHF   | 5,000               |
| Good Food Guidelines                           | 12,821              |
| Groceries to Go                                | 34,030              |
| Healthy Transition to Adulthood                | 161,342             |
| Hearth Connection                              | 120,240             |
| Hennepin County Volunteer Driver               | 699                 |
| Hermantown Repair                              | 10,195              |
| HOME   | 167,170             |
| Home Delivered Meals Waiver Homeless Youth Act | 560,478<br>84,786   |
| Host Home Program                              | 65,138              |
| Household Water Well System                    | 9,021               |
| Housing Corp Fund                              | 3,808               |
| Housing Escrow Fund                            | 8,928               |
| Housing MOU KOOTASCA                           | 103,922             |
| Housing Navigator/Landlord Incentive           | 8,932               |
| Housing Preservation                           | 11,617              |
| HUD Counseling                                 | 16,316              |
| HUD Lake/Cook County                           | 22,802              |
| HUD Lake/Cook County Rental Assistance         | 6,456               |
| HUD Life                                       | 18,709              |
| HUD Permanent Supportive Housing               | 143,871             |
| HUD Supportive Housing Program                 | 37,166              |
| HUD Supportive Housing Program Youth           | 79,315<br>6,279     |
| Hunger Solutions IRRR Business Energy Retrofit | 1,229,931           |
| IRRR DT Building Rehab                         | 249,624             |
| IRRR Rutabaga Match                            | 1,245               |
| Isanti County Volunteer Driver                 | 10,365              |
| Itasca Big Idea                                | 9,965               |
| Itasca County Volunteer Driver                 | 89,492              |
| Ivy Manor Limited Partnership                  | 566,785             |
| Koochiching County Diversionary Work Program   | 954                 |
| Koochiching County Volunteer Driver            | 112,483             |
| Lake County HRA Emergency Funding              | 1,354               |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

# NOTE 12 - PROGRAM SERVICES EXPENSES (CONTINUED)

| <u>Program</u>  | <u>Expense</u>     |
|---|--------------------|
| Lake County HRA Home Energy Improvement                             | \$<br>41,088       |
| Lake County Volunteer Driver  | 33,316             |
| Live Well At Home   | 179,347            |
| Local Farmers Feed the Range  | 73,189             |
| Meals on Wheels   | 1,321,320          |
| Minnesota Youthbuild  | 114,596            |
| Miscellaneous County Volunteer Driver                               | 168,866            |
| MN Family Investment Prog Aitkin County                             | 68,515             |
| MN Family Investment Prog Carlton County                            | 100,616            |
| MN Family Investment Prog Cook County                               | 11,092             |
| MN Family Investment Prog Itasca County                             | 138,354            |
| MN Family Investment Prog Koochiching County                        | 79,788             |
| MN Family Investment Prog St. Louis County                          | 859,625            |
| MN Head Start   | 485,935            |
| MN Housing Finance Agency Community Revitalize                      | 26,951             |
| MN Housing Finance Agency HECAT                                     | 38,186             |
| MN Housing Finance Agency Rehab MN Sure                             | 359,822<br>199,476 |
| MS Adult Basic Education  | 606,997            |
| MURL Revolving  | 31,529             |
| NE MN Sharing Fund  | 10,868             |
| Northland HUB Collaborative   | 6,201              |
| Partners in Caring  | 1,048              |
| Pathway Scholarship I   | 53,950             |
| Pathway Scholarship II  | 274,192            |
| Pine County Volunteer Driver  | 164,782            |
| Power of Produce  | 2,280              |
| Propane Program   | 45,530             |
| Range Transitional Housing St. Louis County Centralized Client Area | 2,528              |
| Retired and Senior Volunteer Prog Federal                           | 219                |
| Retired and Senior Volunteer Prog St. Louis County                  | 927                |
| Retired and Senior Volunteer Prog State                             | 4,533              |
| Rural Rides   | 113,087            |
| Rutabaga Miscellaneous Projects                                     | 14,457             |
| Rutabaga SHIP   | 22,662             |
| Sandstone Garage  | 103,200            |
| SCDP Hibbing Rehab  | 16,920             |
| SCSEP State   | 61,361             |
| SCSEP Legacy Career   | 48,640             |
| SELF – Itasca County  | 2,218              |
| SELF – Koochiching County   | 4,998              |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 12 - PROGRAM SERVICES EXPENSES (CONTINUED)

| <u>Program</u>                               |    | <u>Expense</u> |
|--|----|----------------|
| SELF – Little Sand                           | \$ | 4,029          |
| Senior Carnival                              | •  | 435            |
| Senior Dining                                |    | 4,531          |
| Small Cities Silver Bay                      |    | 122,070        |
| Small Cities Two Harbors                     |    | 2,405          |
| SNAP   |    | 64,229         |
| SNAP 50/50                                   |    | 20,776         |
| SNAP Outreach                                |    | 22,742         |
| SP MN Foundation Emergency Shelter           |    | 19,794         |
| St. Louis County Cost Neutral Scattered Site |    | 139,473        |
| St. Louis County Diversionary Work Program   |    | 1,162          |
| St. Louis County Emergency Shelter           |    | 131,426        |
| St. Louis County Housing Supportive Services |    | 40,865         |
| St. Louis County Volunteer Driver            |    | 644,879        |
| State DHP WDF                                |    | 119,038        |
| State Displaced Homemaker                    |    | 57,023         |
| State Dislocated Worker Small Layoff         |    | 302,322        |
| Sub Septic & Sewage Treatment System         |    | 191,919        |
| Transit                                      |    | 7,613,226      |
| Verso Dislocated Worker                      |    | 24,363         |
| Youth Support Services DEED                  |    | 49,031         |
| TOTAL PROGRAM SERVICES EXPENSES              | \$ | 28,040,924     |

## **NOTE 13 - ECONOMIC DEPENDENCY**

A substantial amount of the Agency's support is in the form of annual grants with federal, state, and local governmental agencies. This support is partially dependent upon the Agency's continued qualifications for such funding, together with the amount of funds available to the governmental sources. Accordingly, there is no guarantee that such funding will continue. Reductions in this support could have a significant impact on the Agency's operations. However, AEOA was established in 1965 and has successfully completed 55 years of operation.

## **NOTE 14 - CONCENTRATION OF CREDIT RISK**

Arrowhead Economic Opportunity Agency maintains cash balances at several area financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Agency has obtained collateral agreements with the financial institutions to safeguard portions of their cash balances in excess of insurance. At June 30, 2021, the Agency's cash balances were fully insured or collateralized.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

#### NOTE 15 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Agency has \$13,440,837 of financial assets available within one year of June 30, 2021 to meet cash needs for general operating expenditures, consisting of cash of \$8,970,604, grants receivable of \$3,478,294, and other receivables of \$991,939.

## **NOTE 16 - RETIREMENT BENEFITS**

The Agency participates in a tax-deferred annuity plan qualified under Section 403(b) of the Internal Revenue Code. The plan covers eligible employees of the Agency. Employees may elect to make contributions to the plan up to the maximum amount allowed by the Internal Revenue Code. The Agency's contribution to this plan is based on a percentage of the gross salaries of the qualifying employees, after they have worked the required number of hours in two consecutive years. For the year ended June 30, 2021, the Agency contributed \$574,722 to this plan.

The Agency also has a Code Section 457(b) deferred compensation plan for the Agency directors who may defer a percentage of their compensation to this plan. The Agency contributes a discretionary percentage of eligible participant compensation. Contributions are vested in an insurance company contract. The Agency has a liability that corresponds to the investment. Total employer contributions for the year ended June 30, 2021 were \$8,684.

## **NOTE 17 - COMMITMENTS AND CONTINGENCIES**

### Grants

The Agency participates in state and federal grant programs, which are governed by various rules and regulations of the grantor agencies. Costs charged to the respective grant programs are subject to audit and adjustment by the grantor agencies; therefore, to the extent that the Agency has not complied with the rules and regulations governing the grants, refunds of any money received may be required and the collectability of any related receivables at June 30, 2021, may be impaired. In the opinion of the Agency, there are no significant contingent liabilities relating to compliance with the rules and regulations governing the respective grants; therefore, no provision has been recorded in the accompanying financial statements for such contingencies.

#### **AEOA Eveleth Limited Partnership**

The AEOA Eveleth Limited Partnership's sole asset is a housing project. The Partnership's operations are concentrated in the Eveleth, Minnesota multifamily real estate market. In addition, the Partnership operates in a heavily regulated environment, subject to rules and regulations of federal, state, and local governmental agencies. Changes may occur with little notice or inadequate funding to pay for the related costs to comply with a change.

The Annual Contribution Contract with the U.S. Department of Housing and Urban Development expires October 20, 2021. No assurance can be provided that this contract will be renewed upon expiration or if renewed, at what terms.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2021

## NOTE 17 - COMMITMENTS AND CONTINGENCIES (CONTINUED)

The Partnership is subject to an extended use agreement between the Partnership and MHFA. The agreement was made in accordance with Section 42(h)(6) of the Internal Revenue Code and requires the Project to maintain low income occupancy (income and rent limits) for 15 years beyond the compliance period (for a total of 30 years). The extended use period ends on December 31, 2025 unless terminated earlier by foreclosure or by offering the Partnership to the housing credit agency, after the first 15 years, to be sold for a qualified contract price (the optout option). The Partnership has waived its right to opt-out after the initial 15 year compliance period. Therefore, the Partnership must maintain affordability for 30 years.

## **AEOA Foyer Limited Partnership**

The AEOA Foyer Limited Partnership operates in a heavily regulated environment. The operations and financing of the Partnership are subject to rules and regulations of federal, state, and local governmental agencies. Changes may occur with little notice or inadequate funding to pay for the related costs to comply with a change.

## **Ivy Manor Limited Partnership**

The Ivy Manor Limited Partnership's operations are concentrated in the Virginia, Minnesota multifamily real estate market and provides affordable housing utilizing the housing tax credit program. The housing tax credit program places restrictions on rental rates and requires tenants to qualify for occupancy based on income levels. In order to avoid recapture, the Partnership must remain in compliance with various regulations through December 31, 2032, the anticipated end of the tax credit compliance period. The Partnership is also subject to an extended use agreement with the MHFA. The agreement was made in accordance with Section 42(h)(6) of the Internal Revenue Code and requires the Partnership to maintain low income occupancy (income and rent limits) for as long as MHFA is the holder of the loan on the Partnership or any interest therein.

The Partnership operates in a heavily regulated environment, subject to rules and regulations of federal, state, and local governmental agencies. Changes may occur with little notice or inadequate funding to pay for the related costs to comply with a change.

## COVID-19

In December 2019, a novel strain of coronavirus was reported in Wuhan, China. The World Health Organization has declared the outbreak to constitute a "Public Health Emergency of International Concern." The COVID-19 outbreak is disrupting supply chains and affecting production and sales across a range of industries. The extent of the impact of COVID-19 on the Agency's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees, vendors, and grantors all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact the Agency's financial condition or results of operations is uncertain.

### **NOTE 18 - SUBSEQUENT EVENTS**

Subsequent events were evaluated through December 8, 2021, which is the date the financial statements were available to be issued.



| Federal Grantor/ Pass-Through Grantor/ <u>Program or Cluster Title</u>  | Federal<br>Assistance<br><u>Listing Number</u> | Federal<br><u>Expenditures</u> |
|---|--|--------------------------------|
| U.S. DEPARTMENT OF AGRICULTURE  |  |                                |
| Direct Farmers Market and Local Food Promotion Program  | 10.175   | \$ 70,597                      |
| ramiers market and Local rood Promotion Program   | 10.173   | φ 10,591                       |
| Pass-through Program from: Minnesota Department of Education Child and Adult Care Food Program - 2MN300061            | 10.558   | 3,877                          |
| Child and Adult Care Food Program - 2MN300061   | 10.558   | 30,176                         |
| Total AL# 10.558  |  | 34,053                         |
| SNAP Cluster  |  |                                |
| Pass-through Program from: Minnesota Department of Human Services   | 40.504   | 44.007                         |
| State Administrative Matching Grants for SNAP - GRK%163755 State Administrative Matching Grants for SNAP - GRK%163755 | 10.561<br>10.561                               | 14,867<br>22,730               |
| State Administrative Matching Grants for SNAP - GRA% 103755   | 10.561   | 8,552                          |
| State Administrative Matching Grants for SNAP - GRK%146626  | 10.561   | 107,108                        |
| Pass-through Program from: St. Louis County, Minnesota  |  |                                |
| State Administrative Matching Grants for SNAP - 16837A  | 10.561   | 31,775                         |
| State Administrative Matching Grants for SNAP - 17026A  | 10.561   | 44,034                         |
| Total SNAP Cluster AL# 10.561   |  | 229,066                        |
| TOTAL U.S. DEPARTMENT OF AGRICULTURE  |  | 333,716                        |
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT  |  |                                |
| Pass-through Program from: Minnesota Homeownership Center   |  |                                |
| Housing Counseling Assistance Program   | 14.169   | 11,423                         |
| Housing Counseling Assistance Program   | 14.169   | 7,045                          |
| Total AL# 14.169  |  | 18,468                         |
| CDBG/Entitlement Grants Cluster   |  |                                |
| Pass-through Program from: St. Louis County, Minnesota  |  |                                |
| CDBG - Food Shelf   | 14.218   | 27,400                         |
| CDBG - Homeless Shelter<br>CDBG - Homeless Shelter  | 14.218<br>14.218                               | 22,257<br>4,515                |
| CDBG - nomeless sheller<br>CDBG - Single Family Hsg Rehab   | 14.218   | 124,546                        |
| CDBG - Single Family Hsg Rehab  | 14.218   | 98,500                         |
| CDBG - Youth Services   | 14.218   | 18,476                         |
| CDBG - Youth Services   | 14.218   | 1,292                          |
| COVID-19 - CDBG - Food Shelf  | 14.218   | 9,954                          |
| COVID-19 - CDBG - Homeless Shelter  | 14.218   | 28,611                         |
| COVID-19 - CDBG - Local Food Relief   | 14.218   | 15,000                         |
| COVID-19 - CDBG - Single Family Hsg Rehab   | 14.218   | 19,934                         |
| Total CDBG/Entitlement Grants Cluster AL# 14.218  |  | 370,485                        |

| Federal Grantor/ Pass-Through Grantor/ <u>Program or Cluster Title</u>  | Federal<br>Assistance<br><u>Listing Number</u> | Federal<br><u>Expenditures</u>  |
|---|--|---|
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (CONTINUED)  |  |   |
| Pass-through Program from: Lake County HRA CDBG/State's program and Non-Entitlement Grants in Hawaii - SCDP Silver Bay CDBG/State's program and Non-Entitlement Grants in Hawaii - SCDP Two Harbors Total AL# 14.228  | 14.228<br>14.228                               | \$ 114,847<br>2,304<br>117,151  |
|   |  |   |
| Pass-through Program from: Minnesota Department of Human Services Emergency Solutions Grant Program - GRK%160217  | 14.231   | 89,276  |
| Pass-through Program from: St. Louis County, Minnesota Emergency Solutions Grant Program Emergency Solutions Grant Program Emergency Solutions Grant Program Emergency Solutions Grant Program COVID-19 - Emergency Solutions Grant Program  Total AL# 14.231  Pass-through Program from: St. Louis County, Minnesota Home Investment Partnership Program Home Investment Partnership Program  Total AL# 14.239 | 14.231<br>14.231<br>14.231<br>14.231<br>14.231 | 3,723<br>30,719<br>5,120<br>58,881<br>112,451<br>300,170<br>133,510<br>38,567 |
| Section 8 Project-Based Cluster  Pass-through Program from: Virginia MN HRA  Section 8 Housing Assistance Payments Program  | 14.195   | 177,733   |
| Pass-through Program from: Virginia MN HRA Section 8 Moderate Rehabiliation Single Room Occupancy   | 14.249   | 46,228  |
| Total Section 8 Project-Based Cluster   |  | 223,961   |

| Federal Grantor/ Pass-Through Grantor/   | Federal<br>Assistance | Federal             |
|--|-----------------------|---------------------|
| Program or Cluster Title   | <u>Listing Number</u> | <u>Expenditures</u> |
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT (CONTINUED)   |                       |                     |
| Direct   |                       |                     |
| Continuum of Care Program - MN0083L5K041912  | 14.267                | \$ 19,551           |
| Continuum of Care Program - MN0083L5K042013  | 14.267                | 4,351               |
| Continuum of Care Program - MN0468L5K041900  | 14.267                | 6,937               |
| Continuum of Care Program - MN0180L5K091808  | 14.267                | 11,445              |
| Continuum of Care Program - MN0180L5K091909  | 14.267                | 69,799              |
| Continuum of Care Program - MN0297L5K091805  | 14.267                | 25,147              |
| Continuum of Care Program - MN0297L5K091906  | 14.267                | 121,935             |
| Continuum of Care Program - MN0080L5K041912  | 14.267                | 18,684              |
| Continuum of Care Program - MN0080L5K042013  | 14.267                | 750                 |
| Continuum of Care Program - MN0111L5K091811  | 14.267                | 15,815              |
| Continuum of Care Program - MN0111L5K091912  | 14.267                | 21,299              |
| Continuum of Care Program  | 14.267                | 55,200              |
| Total AL# 14.267   |                       | 370,913             |
| TOTAL U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT   |                       | 1,573,225           |
| U.S. DEPARTMENT OF LABOR   |                       |                     |
| Pass-through Program from: Minnesota Department of Employment and Economic D   | evelonment            |                     |
| Senior Community Service Employment Program - 1215100  | 17.235                | 72,189              |
| Senior Community Service Employment Program - 9215101  | 17.235                | 57,002              |
| contained and the Employment Pogram 62 10101   | 11.200                |                     |
| Total AL# 17.235   |                       | 129,191             |
| TOTAL U.S. DEPARTMENT OF LABOR   |                       | 129,191             |
| U.S. DEPARTMENT OF TRANSPORTATION  |                       |                     |
| Pass-through Program from: Minnesota Department of Transportation  |                       |                     |
| COVID-19 - Formula Grants for Rural Areas and Tribal Transit Program - Arrowhead   |                       |                     |
| Transit  | 20.509                | 2,770,431           |
|  |                       |                     |
| Pass-through Program from: Minnesota Department of Transportation Public Transportation Research, Technical Assistance, and Training - 1045837 | 20.514                | 166                 |
| TOTAL U.S. DEPARTMENT OF TRANSPORTATION  |                       | 2,770,597           |
| U.S. DEPARTMENT OF TREASURY  |                       |                     |
| Pass-through Program from: Arrowhead Regional Development Commission   |                       |                     |
|  |                       |                     |
| COVID-19 - Coronavirus Relief Fund - 2020 COVID Nutrition Relief State Funding<br>Grant  | 21.019                | 7 7/10              |
|  | 21.019                | 7,742               |
| COVID-19 - Coronavirus Relief Fund - 2020 COVID Nutrition Relief State Funding   | 04.645                |                     |
| Grant  | 21.019                | 125,000             |
|  |                       |                     |

| Federal Grantor/ Pass-Through Grantor/ <u>Program or Cluster Title</u>  | Federal<br>Assistance<br><u>Listing Number</u> | Federal<br><u>Expenditures</u> |
|---|--|--------------------------------|
| U.S. DEPARTMENT OF TREASURY (CONTINUED)   |  |                                |
| Pass-through Program from: St. Louis County, Minnesota COVID-19 - Coronavirus Relief Fund - COVID-19 Housing Assistance Program   | 21.019   | \$ 325,327                     |
| Pass-through Program from: KOOTASCA Community Action, Inc. COVID-19 - Coronavirus Relief Fund - COVID-19 Housing Assistance Program   | 21.019   | 48,831                         |
| Total AL# 21.019  |  | 506,900                        |
| TOTAL U.S. DEPARTMENT OF TREASURY   |  | 506,900                        |
| U.S. DEPARTMENT OF ENERGY   |  |                                |
| Pass-through Program from: Minnesota Department of Commerce Weatherization Assistance for Low-Income Persons - WAP DOE A2500  | 81.042   | 734,754                        |
| TOTAL U.S. DEPARTMENT OF ENERGY   |  | 734,754                        |
| U.S. DEPARTMENT OF EDUCATION  |  |                                |
| Pass-through Program from: Minnesota Department of Education Adult Education - Basic Grants to States   | 84.002   | 85,052                         |
| TOTAL U.S. DEPARTMENT OF EDUCATION  |  | 85,052                         |
| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES  |  |                                |
| Aging Cluster  Pass-through Program from: Arrowhead Regional Development Commission  Special Programs for the Aging-Title III, Part B-Grants for Supportive Services  and Senior Centers and CARES Act for Supportive Services Under Title III-B of |  |                                |
| the Older Americans Act - 303-19-003B-XXX  Special Programs for the Aging-Title III, Part B-Grants for Supportive Services and Senior Centers and CARES Act for Supportive Services Under Title III-B of  | 93.044   | 1,382                          |
| the Older Americans Act - 303-21-003B-524 COVID-19 - Special Programs for the Aging-Title III, Part B-Grants for Supportive   | 93.044   | 12,625                         |
| Services and Senior Centers and CARES Act for Supportive Services Under Title III-B of the Older Americans Act - 303-20-003B-524-CARES  | 93.044   | 19,598                         |
| Total AL# 93.044  |  | 33,605                         |
| Pass-through Program from: Arrowhead Regional Development Commission Nutrition Services and CARES Act for Nutrition Services under Title III-C of the   |  |                                |
| Older Americans Act - Meals on Wheels 303-20-00C2-AEO  Nutrition Services and CARES Act for Nutrition Services under Title III-C of the   | 93.045   | 26,889                         |
| Older Americans Act - Meals on Wheels 303-21-00C2-AEO   | 93.045   | 439,945                        |

| Federal Grantor/ Pass-Through Grantor/ <u>Program or Cluster Title</u>   | Federal<br>Assistance<br><u>Listing Number</u> | Federal<br><u>Expenditures</u>                    |
|--|--|---|
| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES (CONTINUED)   |  |   |
| COVID-19 - Nutrition Services and CARES Act for Nutrition Services under Title III-C of the Older Americans Act - Meals on Wheels 303-20-00C2-AEO CARES COVID-19 - Nutrition Services and CARES Act for Nutrition Services under Title   | 93.045   | \$ 446,418  |
| III-C of the Older Americans Act - Meals on Wheels 303-20-00C2-AEO FFCRA COVID-19 - Nutrition Services and CARES Act for Nutrition Services under Title III-C of the Older Americans Act - Meals on Wheels 303-21-003C2-AEOCARES   | 93.045   | 65,071  |
| Total AL# 93.045   | 93.045   | 59,824<br>1,038,147                               |
|  |  | 1,036,147   |
| Pass-through Program from: Arrowhead Regional Development Commission Nutrition Services Incentive Program - Meals on Wheels 303-20-00C2-AEO Nutrition Services Incentive Program - Meals on Wheels 303-21-00C2-AEO   | 93.053<br>93.053                               | 97,503<br>88,490                                  |
| Total AL# 93.053   |  | 185,993   |
| Total Aging Cluster  |  | 1,257,745   |
| Pass-through Program from: Northland Foundation Every Student Succeeds Act/Preschool Development Grants  | 93.434   | 9,136   |
| Pass-through Program from: Minnesota Department of Commerce Low-Income Home Energy Assistance - EAP/WX A2110 Low-Income Home Energy Assistance - EAP/WX A2111 Low-Income Home Energy Assistance Low-Income Home Energy Assistance COVID-19 - Low-Income Home Energy Assistance | 93.568<br>93.568<br>92.568<br>93.568<br>93.568 | 43,276<br>734,764<br>298,110<br>645,806<br>21,162 |
| Total AL# 93.568   |  | 1,743,118   |
| Pass-through Program from: Minnesota Department of Human Services Community Services Block Grant COVID-19 - Community Services Block Grant - 177847  | 93.569<br>93.569                               | 142,449<br>94,991                                 |
| Total AL# 93.569   |  | 237,440   |
| Head Start Cluster  Direct   |  |   |
| Head Start 05CH010857-02-00  | 93.600   | 2,990,369   |
| Head Start 05CH010857-03-00<br>COVID-19 - Head Start 05CH010857-02-00  | 93.600<br>93.600                               | 601,084<br>208,518                                |
| COVID-19 - Head Start 05CH010857-02-00<br>COVID-19 - Head Start 05CH010857-03-00   | 93.600   | 3,222   |
| Total Head Start Cluster AL# 93.600  |  | 3,803,193   |

| Federal Grantor/ Pass-Through Grantor/ Program or Cluster Title  | Federal<br>Assistance<br><u>Listing Number</u> | Federal<br>Expenditures |
|--|--|-------------------------|
| U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES (CONTINUED)   |  |                         |
| Pass-through Program from: Minnesota Department of Human Services John H. Chafee Foster Care Program for Successful Transition to Adulthood - GRK%159606 | 93.674   | \$ 175,733              |
| TOTAL U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES   |  | 7,226,365               |
| CORPORATION FOR NATIONAL AND COMMUNITY SERVICE   |  |                         |
| Direct Retired and Senior Volunteer Program Federal 20SRNMN003 Retired and Senior Volunteer Program Federal 20SRNMN003                                   | 94.002<br>94.002                               | 104,925<br>33,024       |
| Total AL# 94.002   |  | 137,949                 |
| TOTAL CORPORATION FOR NATIONAL AND COMMUNITY SERVICE   |  | 137,949                 |
| TOTAL EXPENDITURES OF FEDERAL AWARDS   |  | \$ 13,497,749           |

# NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year Ended June 30, 2021

## **NOTE A - BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Arrowhead Economic Opportunity Agency and subsidiaries under programs of the federal government for the year ended June 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Arrowhead Economic Opportunity Agency and subsidiaries, it is not intended to and does not present the financial position, changes in net assets, or cash flows of Arrowhead Economic Opportunity Agency and subsidiaries.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Organization has elected to not use the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance.

#### **NOTE C - CLUSTERS**

Clusters of programs are groupings of closely related programs that share common compliance requirements. Total expenditures by cluster are:

| SNAP Cluster                      | \$ | 229,066   |
|-----------------------------------|----|-----------|
| CDBG – Entitlement Grants Cluster |    | 370,485   |
| Section 8 Project-Based Cluster   |    | 223,961   |
| Aging Cluster                     | •  | 1,257,745 |
| Head Start Cluster                | 3  | 3,803,193 |
|                                   |    |           |
|                                   |    |           |

\$ 5,884,450

## **NOTE D - PASS-THROUGH ENTITIES**

There were no pass-through entities.



## CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Arrowhead Economic Opportunity Agency

We have audited the consolidated financial statements of Arrowhead Economic Opportunity Agency (a nonprofit organization) and subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated December 8, 2021. We conducted our audit in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. The financial statements of the Ivy Manor Limited Partnership were not audited in accordance with *Government Auditing Standards*, and accordingly, this report does not include reporting on internal control over financial reporting or instances of reportable noncompliance associated with the Ivy Manor Limited Partnership.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Arrowhead Economic Opportunity Agency and subsidiaries' internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Arrowhead Economic Opportunity Agency and subsidiaries' internal control. Accordingly, we do not express an opinion on the effectiveness of Arrowhead Economic Opportunity Agency and subsidiaries' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did

not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and other Matters**

As part of obtaining reasonable assurance about whether Arrowhead Economic Opportunity Agency and subsidiaries' consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Virginia, Minnesota December 8, 2021

Walker Giray & Helne, LLC



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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Directors of Arrowhead Economic Opportunity Agency

## Report on Compliance for Each Major Federal Program

We have audited Arrowhead Economic Opportunity Agency and subsidiaries' compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Arrowhead Economic Opportunity Agency and subsidiaries' major federal programs for the year ended June 30, 2021. Arrowhead Economic Opportunity Agency and subsidiaries major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

## Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Arrowhead Economic Opportunity Agency and subsidiaries' major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2, U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Arrowhead Economic Opportunity Agency and subsidiaries' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Arrowhead Economic Opportunity Agency and subsidiaries' compliance.

## Opinion on Each Major Federal Program

In our opinion, Arrowhead Economic Opportunity Agency and subsidiaries complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

## **Report on Internal Control Over Compliance**

Management of Arrowhead Economic Opportunity Agency and subsidiaries is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Arrowhead Economic Opportunity Agency and subsidiaries' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Arrowhead Economic Opportunity Agency and subsidiaries' internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Walker Stray & Halne LLC Virginia, Minnesota December 8, 2021

# SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS Year Ended June 30, 2021

None.

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2021

# Section I - Summary Of Auditor's Results

## Financial Statements Type of report the auditor issued on whether the financial statements audited were prepared in accordance with GAAP: unmodified Internal control over financial reporting: Material weakness identified? X no yes • Significant deficiency identified? X none reported \_\_\_ yes Noncompliance material to financial statements noted? \_\_\_\_yes <u>X</u> no Federal Awards Internal control over major federal programs: Material weakness identified? \_\_ yes <u>X</u> no Significant deficiency identified? X none reported \_\_ yes Type of auditor's report issued on compliance for major federal programs: unmodified Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? \_\_\_ yes <u>X</u> no Identification of major federal programs: Assistance Listing Number(s) Name of Federal Program or Cluster Formula Grants for Rural Areas 20.509 21.019 Coronavirus Relief Fund Dollar threshold used to distinguish between Type A and Type B programs: \$ 750,000

X yes

Auditee qualified as low-risk auditee?

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) Year Ended June 30, 2021

# **Section II – Financial Statement Findings**

| None noted. |  |  |
|-------------|--|--|
|             |  |  |

Section III - Federal Award Findings And Questioned Costs

None noted.